

The Pharmacare Alternative

Reducing Labour Costs While Improving Health Outcomes

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Working Argument

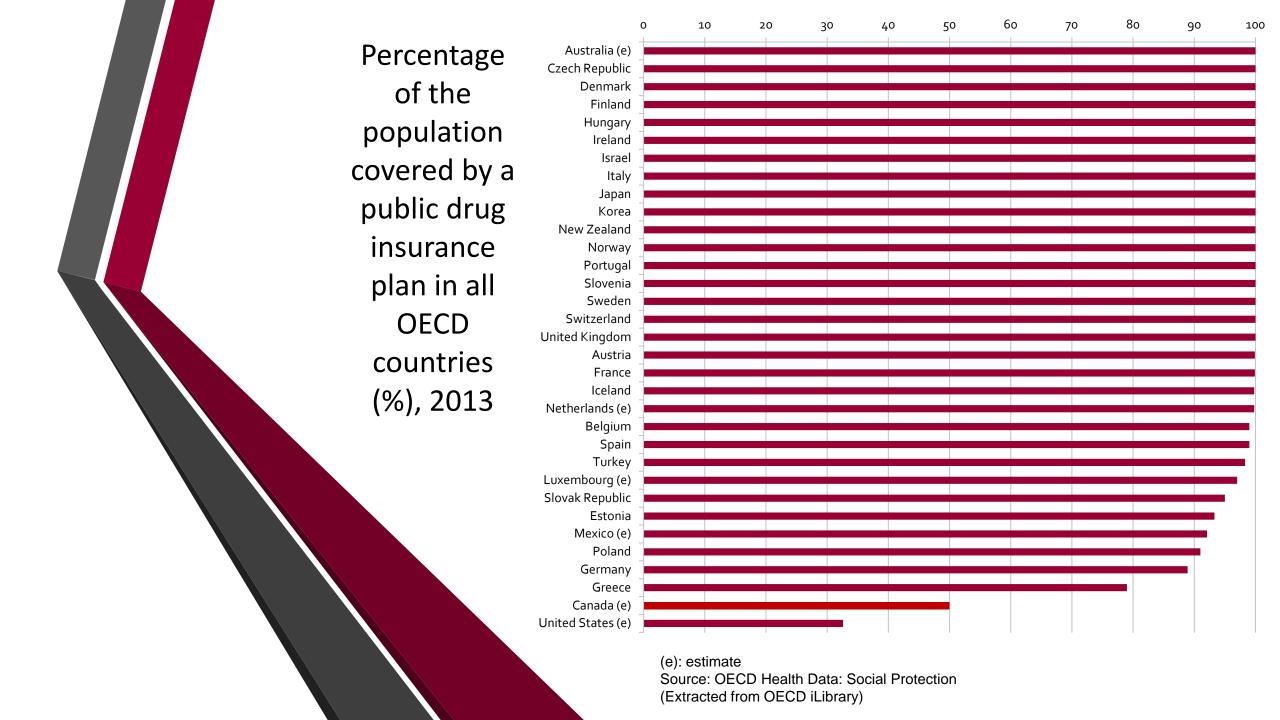
• The problem with drug coverage in Canada is that it is a patchwork; An inequitable inefficient and unsustainable patchwork with no coherence or purpose. Some people think we can solve the problem by adding more patches, but the core of the problem is that it is a patchwork.



Current Drug Coverage in Canada

- Federal (2% of expenditures): Covers First Nations, RCMP, Military and Veterans (+Refugees).
- Provincial (42% of expenditures): Covers mostly the non-working population (seniors, social assistance beneficiaries). Quebec publicly covers workers without private coverage. "Catastrophic coverage" in many provinces.
- Private drug plans (36% of expenditures): Covers most of the working population, and their dependents (60% of population)
- Out-of-pocket expenditures (20% of expenditures): co-pays, deductibles, or people without coverage.









How does Canada compare (2016)?

Results From The Commonwealth Fund's 2016 International Health Policy Survey of Adults in 11 Countries

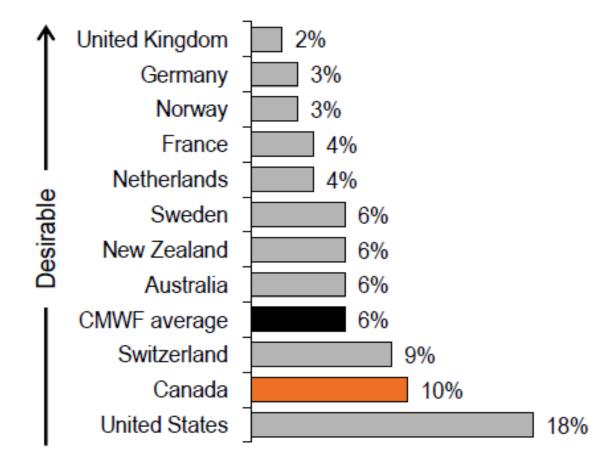
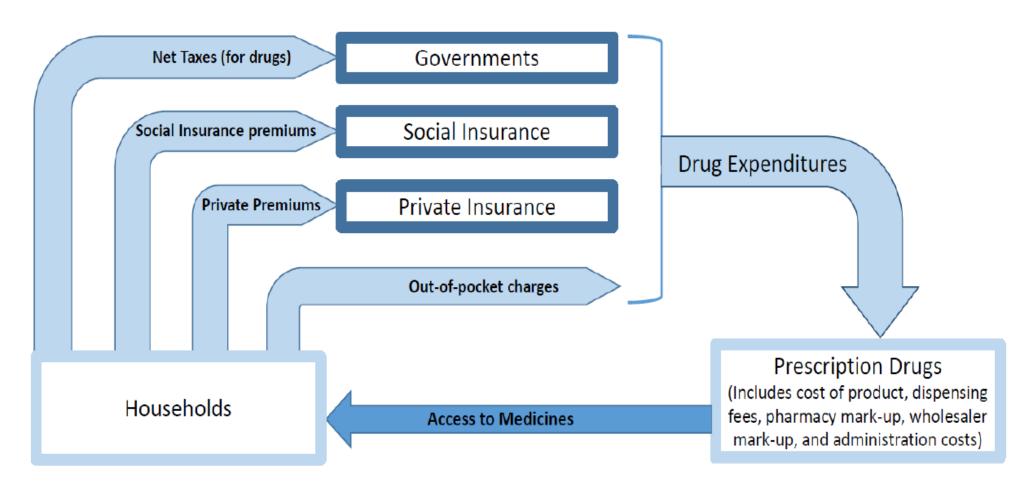
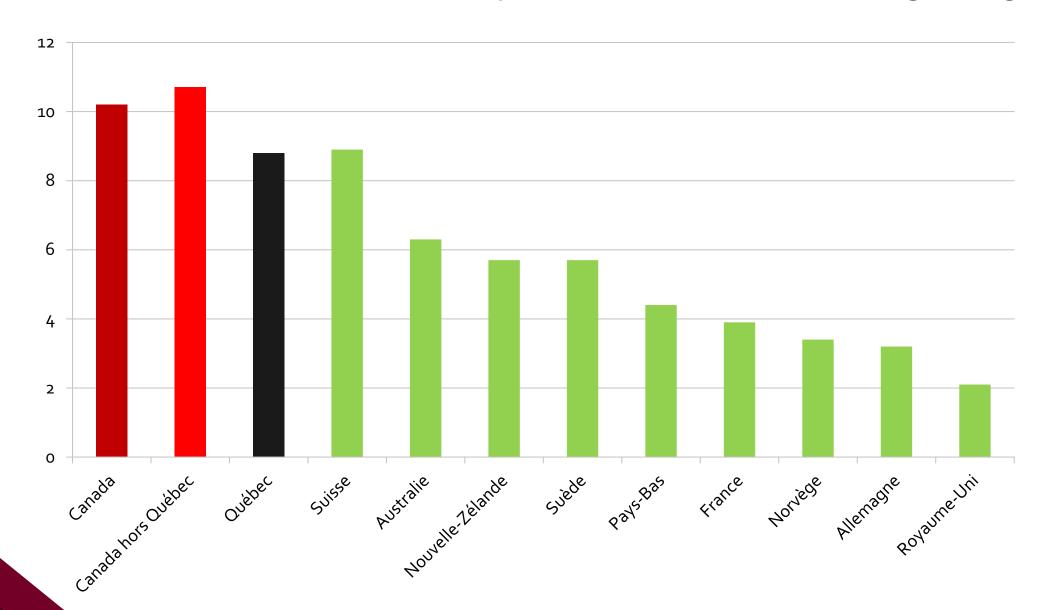


Figure 1
Drug financing approaches to access prescription drugs



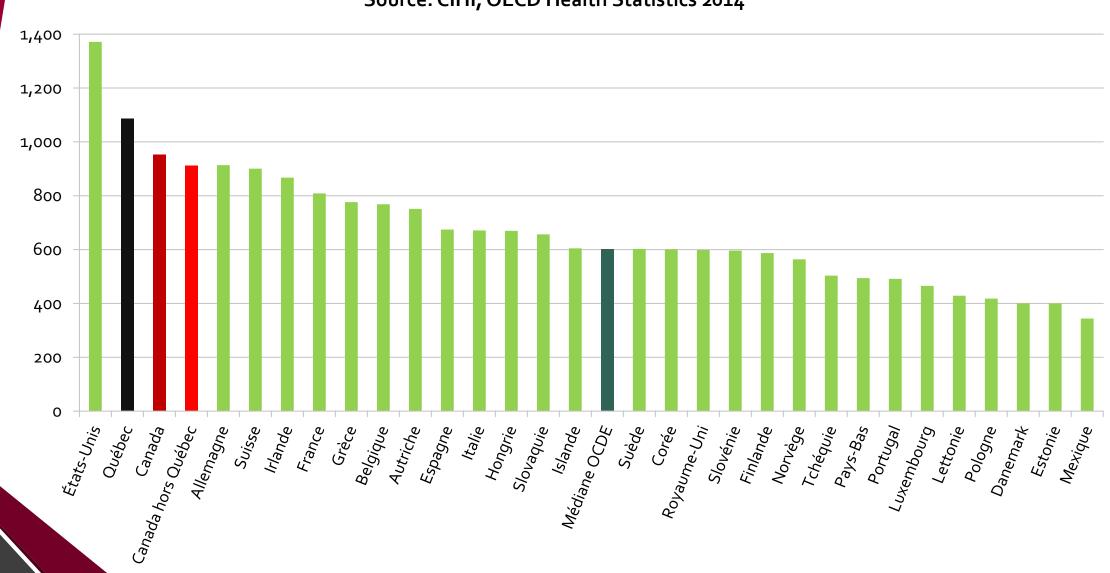
Source: Adapted from Evans 2008

Percentage of population (18+) that did not fill at least one prescription for financial reasons in 2016: Canada, Québec and comparable countries with universal drug coverage.



Total expenditure per capita on medications, 2014 or nearest year. All OECD Declaring countries (+Quebec)

CAN\$, purchasing power parity
Source: CIHI, OECD Health Statistics 2014



Collective Cost of Private Insurance

- (Institutional) Skimming
- Waste (\$5.1 bn)
- Tax subsidies (\$1.2 bn)
- Administration costs (\$1.3 bn)
- Private Coverage of Public Employees (\$3 bn)



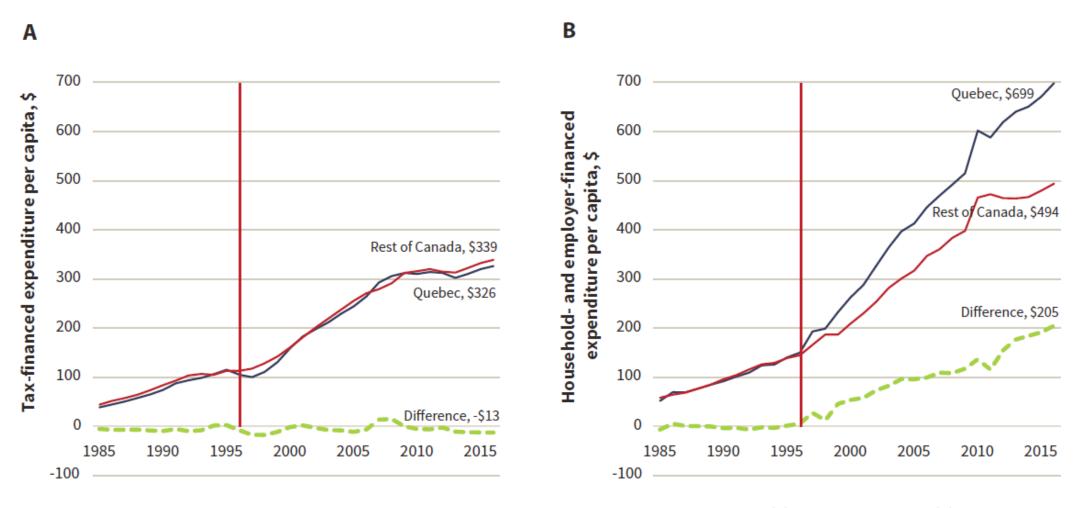
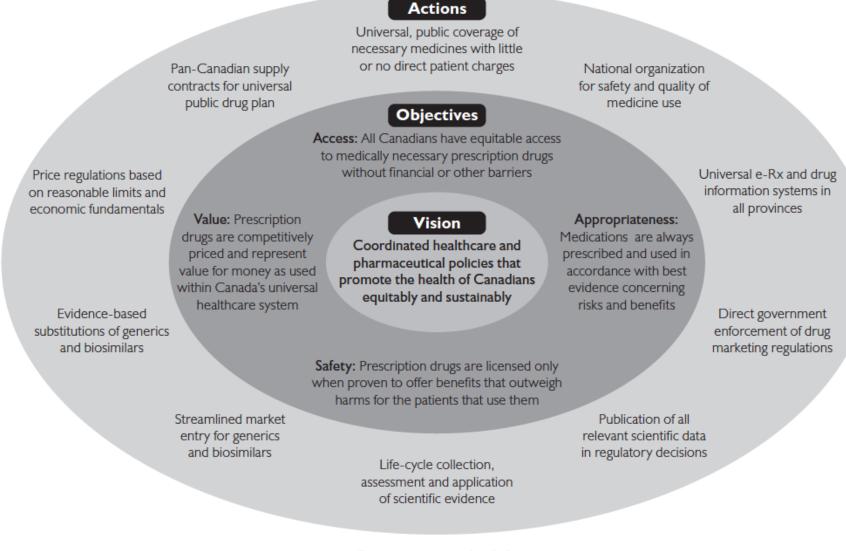


Figure 1: Expenditure per capita on prescription drugs from 1985 to 2016 in Quebec and the rest of Canada, (A) tax-financed versus (B) household- and employer-financed. Source: Authors' calculations-based data from Canadian Institute for Health Information National Health Expenditure Trends, 1975 to 2016.²³ Tax-financed expenditures are those paid through government general revenues; household- and employer-financed expenditures are those paid out of pocket or through premium contributions to mandatory private or public insurance plans. Quebec data for 2015 and 2016 projected based on five-year average growth rates.

FIGURE 1. A renewed strategy for pharmaceutical policy, guided by a clear and compelling vision with supporting policy objectives and actions



Governance principle

Pharmaceutical policies should be made and implemented in a transparent fashion, based on routinely collected and reported data on system performance, by decision-makers who are accountable to the public

Estimation of the costs and benefits generated by a Canadian universal pharmacare program, keeping the same industrial policies associated to drug costs, based on 2012-2013 figures

1. Prescription drug expenditures in 2012	\$27,734 million				
Distribution of prescription drug costs/benefits					
2. Growth in expenditures from increase in use	+10% of actual expenses				
3. Reduction in expenditures from decrease in dispensing fees	-2% of actual expenses				
4. Reduction in expenditures from drug assessment	-4.3% of actual expenses				
5. Elimination of the monthly deductible in Quebec	-\$364 million				
6. Generic drugs tendering process	-\$642 million				
Total savings on prescription drugs	-\$155 million				
Total prescription drug expenditures with a universal pharmacare plan	\$27,579 million				
Additional impacts other than for prescription drugs					
7. Elimination of extra administrative costs of private plans	-\$1,349 million				
8. Elimination of tax subsidies	-\$1,204 million				
Total of additional impacts	-\$2,553 million				
Total net savings	\$2,708 million (10% of expenditures)				

Source: Author's figures; Gagnon and Hébert, 2010

Cost and savings estimations from implementation of a Canadian universal pharmacare program with repeal of industrial policies associated to drug costs based on 2012-2013 figures

1. Current expenses in prescription medication	\$27,734 million				
Allocation of costs/profits in prescribed medications					
Savings per competitive pricing	-\$9,920 million				
2. Expenses increase by consumption increase	+10% of expenditures				
3. Expenses decrease according to decrease in dispensing fees	-2% of expenditures				
5. Elimination of monthly deductible - Quebec	-\$364 million				
Total savings for prescription drugs	-\$8,895 million				
Total expenses for prescription drugs within a universal	\$18,839 million				
pharmacare program					
Additional Impacts (other than prescription drugs)					
7. Eliminating private plan administrative costs	-\$1,349 million				
8. Eliminating tax subsidies	-\$1,204 million				
Total additional impacts	-\$2,553 million				
Total balance of savings	\$11,448 million (41% of expenditures)				

Source: Author's figures; Gagnon and Hébert, 2010

Estimated cost of universal public coverage of prescription drugs in Canada

Steven G. Morgan PhD, Michael Law PhD, Jamie R. Daw BHSc MSc, Liza Abraham BSc, Danielle Martin MD MPubPol

Spending	Actual retail spending 2012/13, millions	Change in spending, \$ millions (% change)						
		Base so	cenario	to worst-ca	arameters set ase scenario ues*	to best-cas	rameters set se scenario ues*	
Public								
Direct public spending on public drug plans	9 725	3 383	(35)	7 813	(80)	-438	(–5)	
Indirect public spending on private drug plans	2 425	-2 425	(–100)	-2 425	(–100)	-2 425	(–100)	
Subtotal	12 151	958	(8)	5 388	(44)	-2 863	(-24)	
Private								
Private-sector spending on private drug plans	5 659	-5 659	(–100)	-5 659	(–100)	-5 659	(–100)	
Patient out-of-pocket spending	4 534	-2 556	(–56)	-3 911	(–86)	-896	(–20)	
Subtotal	10 193	-8 215	(–81)	-9 569	(-94)	-6 555	(-64)	
Total	22 344	-7 257	(-32)	-4 181	(–19)	-9 418	(-42)	

PBO report: Federal cost of a National Pharmacare Program (savings \$4.2 bn)

Table 3-7

After appling all assumptions, a
Pharmacare program with the
parameters outlined by the Commons
committee would cost 83 per cent of
current total expenditure on
prescription drugs, or \$20.4 billion, if it
had been implemented in 2015-16.

Total Pharmacare Expenditure

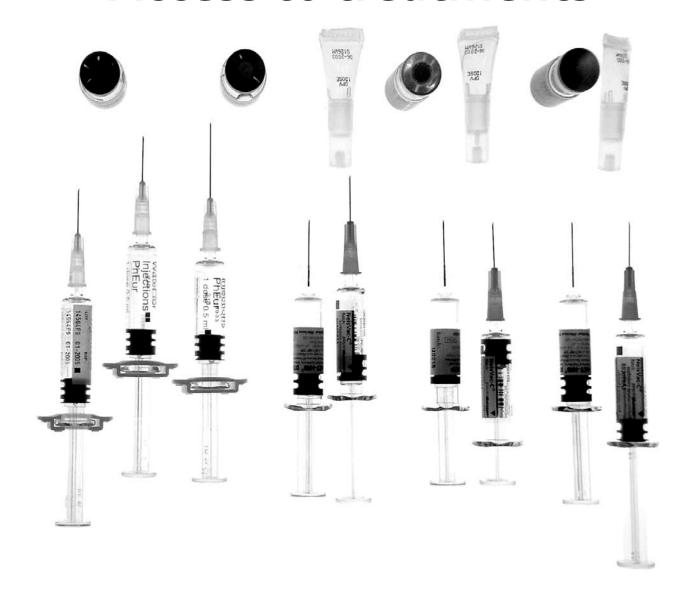
	Current \$RX	RAMQ	+ Beh. effect	+ Lowest ppu*	+ Gen. Subst.	+ 25% discount
AB	\$2,723.3	\$2,311.1	107%	101%	99%	\$1,873.5
BC	\$2,812.2	\$2,429.7	107%	102%	99%	\$1,974.8
MB	\$820.2	\$724.2	107%	100%	98%	\$590.1
NB	\$700.2	\$616.3	107%	101%	100%	\$503.5
NL	\$465.5	\$403.1	108%	101%	99%	\$333.2
NS	\$797.4	\$697.5	107%	101%	99%	\$564.9
ON	\$11,306.3	\$9,349.5	107%	100%	98%	\$7,431.6
PE	\$101.3	\$88.2	108%	101%	99%	\$72.3
QC	\$8,053.8	\$7,246.7	108%	107%	105%	\$6,436.0
SK	\$769.0	\$686.5	108%	103%	101%	\$581.9
CDA	\$28,549.1	\$24,552.8	107%	103%	100%	\$20,361.8

Source: PBO calculations of data from QuintilesIMS.

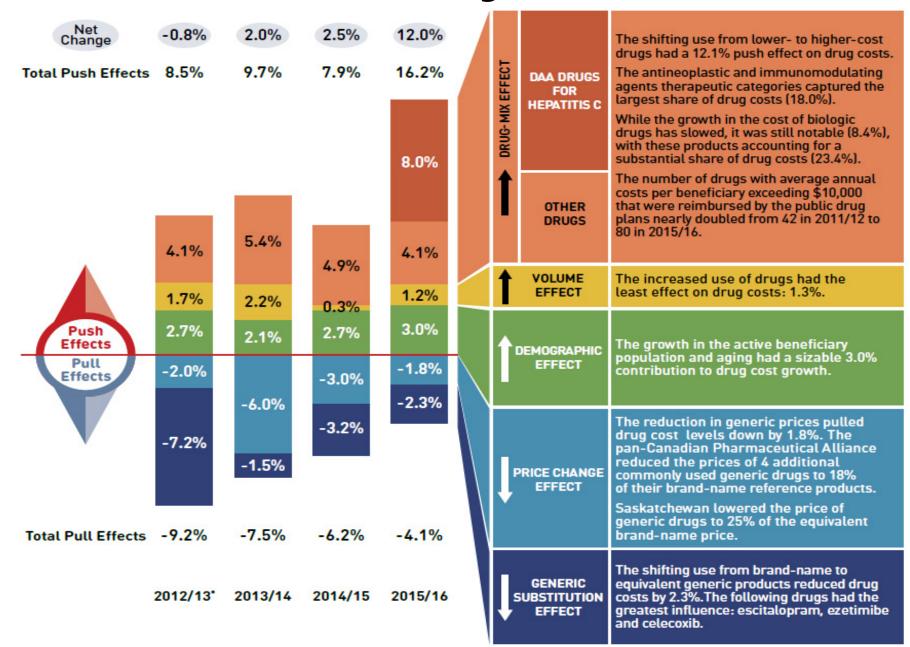
Notes: *ppu – price per unit

Percentages are calculated in reference to RAMQ values.

Access to treatments



Overview of Drug cost drivers



Data source: National Prescription Drug Utilization Information System Database, Canadian Institute for Health Information. Manulife: Drugwatch

Great West Life: SMART

Sunlife: Drug Risk Management

Mass Contract Amendment – Drug Risk Management (DRM) - Reminder

As communicated in our August 31 <u>Focus Update</u>, we will be introducing an additional layer of review for new drugs and new usages for existing drugs. We will be implementing this change on **November 1 2017**, and will be amending your contract to reflect this.

Drug Risk Management (DRM)

To better mitigate the risks associated with new high-cost drugs coming to market and to better align us with those of the industry, we have enhanced our drug review process.

Through our pharmacoeconomic assessment, Sun Life determines which drugs should be covered under our plans – and places the new medication in our group benefits plan, by determining if it should be:

- covered under the plan;
- covered under the plan but subject to the PA Program, if applicable; or
- excluded from the plan.

Review timelines will vary from an almost immediate decision to a couple of weeks/months for more complex drugs. Once the drug claims for this medication are deemed eligible, they can then be submitted at the pharmacy, reimbursed, and the patient may begin his treatment.

Our expert team of pharmacists leads this proactive governance and ensures members get access to the right drug, at the right time and for the right indication.

To help you better visualize our DRM process, we have prepared this <u>flowchart</u>.

Reminder: Your contract will be amended effective November 1, 2017.

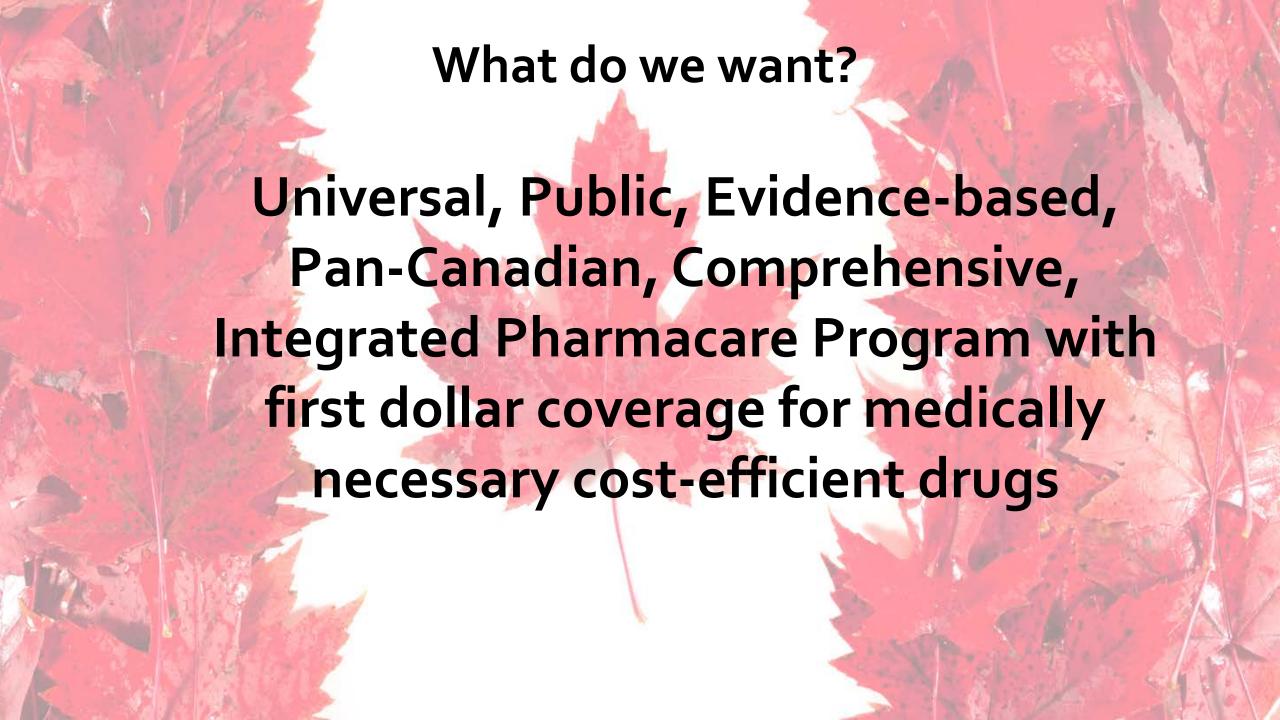
February 2015: \$5M hepatitis C strategy announced by P.E.I. government; P.E.I. is first province to offer newly-approved treatments with cure rates of 95% to 100%



March 2018

March 2018: B.C. expands drug coverage to anyone suffering from chronic hepatitis C



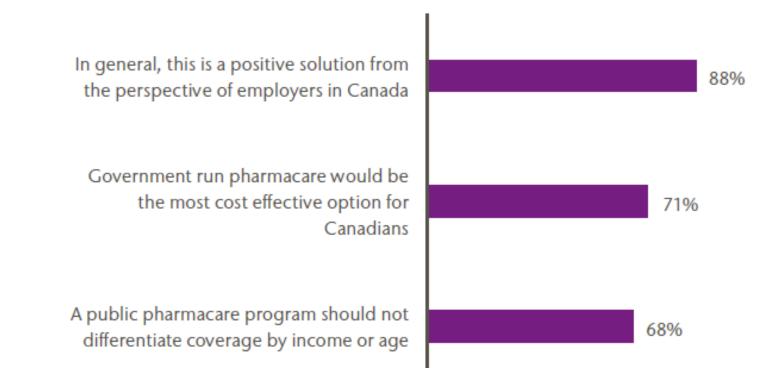


Who supports
Universal
Pharmacare?
Perspective of
Employers
(Aon Hewitt 2016)

Model 1: A pharmacare program that is mandated and administered by governments under principles similar to those of the Canada Health Act

In general, employers feel that a government administered program would be a positive solution; however, there appears to be some skepticism that good decisions would be made regarding coverage. Because of this, most still see a need for supplemental employer-paid coverage even if a government-run national pharmacare program existed.

Percentage of employers that agree with statements regarding a scenario in which current medicare programs were expanded to include prescription drugs subject to national standards.



A universal pharmacare program is not a panacea. But, if implemented with the needed institutional capacities:

- Would improve access to medicines, appropriateness of prescribing, and health outcomes.
- Outside Quebec, would generate savings of 25% on prescription drugs (according to PBO).
- Would increase net disposable income for all Canadians.
- Would reduce labour costs for Canadian enterprises.
- Would allow Canada to stop being a model of waste and inefficiency when it comes to drug coverage.





Additional References

- Marc-André Gagnon. Roadmap to a Rational Pharmacare Policy (CFNU): https://nursesunions.ca/sites/default/files/pharmacare-report/index.html
- Marc-Andre Gagnon and Guillaume Hébert. The Economic Case for Universal Pharmacare (CCPA and IRIS): www.pharmacarenow.ca
- Steve Morgan, Jamie Daw and Michael Law. Rethinking Pharmacare in Canada (C.D. Howe Institute): http://www.cdhowe.org/pdf/Commentary_384.pdf
- Pour un Régime d'assurance-médicaments entièrement public (Union des consommateurs):
 <u>http://uniondesconsommateurs.ca/nos-comites/sante/rapports-et-memoires/pour-un-regime-dassurance-medicaments-entierement-public/</u>
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